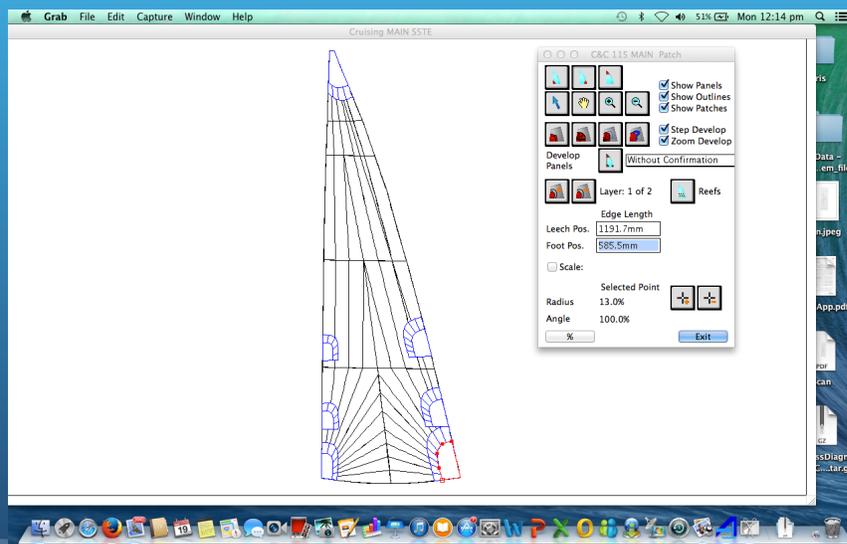




# Sail Science Australia

8/7/2014



## SailMaker 1.10.0 is ready.

SailMaker 1.10.0 is finished and ready to run on the Intel Macintosh running the latest versions of Mac OS X. This version retains compatibility with existing SailMaker data files and lays a solid foundation for the future.

SailMaker 1.10.0 is a major upgrade of SailMaker, allowing SailMaker to run on Intel Macintosh and Mac OS X Lion, Mountain Lion, Mavericks and the new Yosemite. Updating SailMaker to run on Intel processors has taken far longer than anyone anticipated, and we'd like to thank you, our customers, for your patience while we've been working on this upgrade.

You can be confident that SailMaker 1.10.0 includes all the functionality of the older versions of SailMaker, and will read and write existing data files so that no design information is lost. The owners of Sail Science are also sail designers and are using this version of SailMaker in their own businesses!

SailMaker 1.10.0 also includes some improvements in the appearance of the program, a new licensing scheme, and fixes for some long standing bugs.

The new licensing scheme in SailMaker 1.10.0 allows you to purchase any combination of the five sail design modules with either LE or Pro level features. PatchMaker is also a licensed module. You may upgrade your license at any time. To purchase a SailMaker license with all modules enabled at the Pro level will cost \$3,500.00 for existing SailMaker 1.9.5 users, but we are offering a special 20% discount on the first 10 upgrades sold at the special price of \$2,800.00.

We have also improved our SailQuoter program and have started work on an upgraded version of PlotMaker for the Intel Macintosh. We expect PlotMaker for the Intel Macintosh to be available within six months, and we will be releasing updates for SailMaker in the meantime.

Please contact us at [info@sailscience.com.au](mailto:info@sailscience.com.au) to request a demo copy of the latest version of SailMaker, or just to say 'Hi!'. We'd love to hear from you!

## Demo Request

IF you are interested and would like a copy of our demo version please contact us at:

[info@sailscience.com.au](mailto:info@sailscience.com.au)

### System requirements

SailMaker 1.10.0 requires Snow Leopard or Higher and has been tested on Yosemite.

You will require PackMaker / PlotMaker 1.9.5 to nest your panels on Snow Leopard or Lower for the short term until the PlotMaker upgrade is available.

**Note:** Our e-mail addresses have changed.

## From the Office

To update SailMaker to run on the Intel Macintosh and the latest versions of Mac OS X turned out to be far more work, and quite a bit more difficult, than anyone had anticipated.

Once we had SailMaker running well on the Intel Macintosh, we set to work on the licensing scheme, which is the other big improvement from earlier versions of SailMaker. The new licensing scheme is simpler and more flexible, allowing each of the modules in SailMaker to be licensed independently at either the LE or Pro levels. We hope you'll find this more convenient!

There are 5 sail modules in SailMaker:

- Mainsail
- Headsail
- Spinnakers
- Gennakers
- Gaff

Each of these sail modules can be licensed independently with either the LE or Pro features enabled. You may upgrade your license at any time.

New users may purchase SailMaker with all sail modules in LE mode for \$5,890.00 or in Pro Mode for \$9,950.00 this includes PatchMaker (which is now standard) and PackMaker.

For existing SailMaker 1.9.5 users the maximum cost to upgrade to SailMaker 1.10.0 will be an average of \$700.00 per sail module, totaling to \$3,250.00 AUD and for LE users will be an average of \$520.00 per sail module, totaling to \$2600.00 AUD

We apologise once again for the long delay in releasing an updated version of SailMaker. We rely on SailMaker in our own sail making businesses, so you can be confident that we're committed to the product, and to you, our customers.

## Where to Now

Sail Science has already started rewriting PackMaker / PlotMaker, this rewrite may take up to 6 months. The licensing will again change allowing us to have the one version with different driver modules, which we can activate to the user requirements.

Once this is close to release, work will begin on the stringing module will be added to the program as a module and not separate program.

I can guarantee, that problem reporting and bug fixing is now managed well and efficiently, so version fixes and upgrades will be well documented, tracked and updated as required.

## Why use or upgrade Sail Science products.

To us this seems very easy to explain.

- 1). The first is that our products will enable to you to run and operate a Sailmaking business well and efficiently.
- 2). Our Sail design software SailMaker makes sail designing very easy. We believe it is easier to use when compared to Sail Pack and Smar-Azure. SailMaker is not a marketing tool it is purely for designing sails, fast and efficiently.
- 3). Our nesting and cut driver software is second to none.
- 4). Support. Ourselves being Sail Designers and Sailmakers we are always available and can easily give support when required.
- 5). Value for money.
- 6). All our software is Mac compatible.

We hope that this update now explains where we are at and where we going.

For a demo of our latest version of SailMaker please send us an email to [info@sailscience.com.au](mailto:info@sailscience.com.au)

We look forward to hearing from you soon and don't forget the first ten upgrades ordered receive a 20% discount, so don't waste your time. The first upgrade is sold only nine left.



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